

About Us

To learn about us we have chosen to share our views about vision, purpose, performance and three quotes from key customers.

In addition there is a file that provides specific details about my background. Please see [Charles J. Wolfe bio](#). Regarding associates, there are many different friends and colleagues that work with my firm when their expertise adds value to our clients.

VISION

A vision is a statement of direction, which becomes a focal point for the energy of the organization.

Most high performing companies have a clear sense of purpose coming from a powerful vision.

When Vision and Sense of Purpose connect with Performance, it strengthens the Team's ability to create excellence which leads to highly satisfied Customers.

VISION

Customers

Excellence

Performance

Sense of Purpose

Vision

VISION

Charles J. Wolfe Associates, LLC

**Our vision is to make a meaningful difference
in the lives of others through our research
and professional practice.**

PURPOSE

Our purpose is to improve personal and organizational performance by helping people be smarter about managing emotions in themselves and in others.

PERFORMANCE

Our specialties include leader development, coaching, performance planning, talent management, working with teams and managing change.

CUSTOMERS

Rick Hollar

Chairman & Chief Executive Officer

Life Profit Center & Independent Distribution

AIG American General Life Insurance Company

"I highly recommend Chuck Wolfe as an excellent Executive Coach. He has been very instrumental in helping us manage change, build our team, and manage our talent. We have hired Chuck to be an Executive Coach for many Members of our senior team, including myself, and the progress has been great. In addition we have used Chuck in larger and smaller settings with working groups of middle management personnel. Again, the results have been excellent. All of us at AIG American General that have worked with Chuck have personally benefited and we highly recommend him to you."

CUSTOMERS

**John Caparella
Chief Operating Officer
Gaylord Entertainment Inc., Florida**

“I have had the pleasure of working with Chuck Wolfe for over 15 years. He has provided tremendous assistance and guidance to me when either formulating new teams or trying to enhance work teams in various hotel settings.

I continue to work with Chuck presently with his model of Emotional Intelligence and have great confidence on it improving our business. Chuck is a commensurate professional who refreshingly challenges my thinking and helps stretch the organization to new heights.”

CUSTOMERS

Garry Hurlbut

Vice President of Information Technology

Kaiser Permanente, California

“Emotional Intelligence coaching for the senior leaders and staff had a significant positive impact on their effectiveness. It has improved our relationships with our business customers and our interactions with other internal IT divisions. By understanding the emotional ‘landscape,’ we are much better equipped to understand and manage our own reaction to events in the workplace and to more effectively understand our business and IT partners’ frame of reference. As a result, we are more able to use our training in analytical and design skills to produce more effective solutions with our business and IT partners.”